Nicholas Tilipman

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INFORMATION Johns Hopkins University www.nicholastilipman.com

100 International Drive Baltimore, MD 21202

ACADEMIC 2024 - Present Assistant Professor, Carey Business School, Johns Hopkins University

Positions 2017 - 2024 Assistant Professor, University of Illinois at Chicago

EDUCATION PhD Economics, Cornell University, 2017

Dissertation: "Three Essays on Health Care and Industrial Organization"

Advisors: Sean Nicholson and Panle Jia Barwick

BA, Political Science and History, Rutgers University, 2007

Minor in Economics Highest Honors

RESEARCH FIELDS Health Economics, Industrial Organization, Applied Econometrics

PUBLICATIONS IN "Employer Incentives and Distortions in Health Insurance Design: Implications for Welfare

Economics and Costs"

American Economic Review, 2022, 112(3): 998-1037

"Price Indices and the Value of Innovation with Heterogeneous Preferences" (with Claudio

Lucarelli and Sean Nicholson)

Journal of Health Economics, 2022, 84.

PUBLICATIONS IN "Personalized Telephone Outreach Increased Health Insurance Take-Up for Hard-to-Reach Health Policy" Populations: A Field Experiment" (with Rebecca Myerson, Honglin Li, Andrew Feher, Wesley)

Yin, and Isaac Menashe)

Health Affairs, 2022, 41(1): 129-137

"We All Want It, But We Don't Know What It Is: Toward a Standard of Affordability for Health Insurance Premiums" (with Peter Muennig, Bhaven Sampat, Lawrence Brown, and

Sherry Glied)

Journal of Health Politics, Policy and Law, 2011, 36(5): 829-853

"Simulation Modeling of Health Care Policy" (with Sherry Glied)

Annual Review of Public Health, 2010. 31: 439-455

WORKING PAPERS "Regulating Out-of-Network Hospital Payments: Disagreement Payoffs, Negotiated Pricess,

and Access" (with Elena Prager)

Revise and Resubmit, Journal of Political Economy

"Provider Market Power and Adverse Selection in Health Insurance Market: Evidence from

the California Benefits Exchange" (with Wesley Yin)

"The Effect of the Favorable Tax Treatment of Health Insurance on Insurance Coverage and

Health Care Utilization" (with Sherry Glied)

"Mental Health Mandates and Job Transitions"

Works	IN
Progress	

"The Welfare Effects of Intermediation in the Employer-Sponsored Insurance Market" (with Anran Li, Tong Liu, and Anthony LoSasso)

"Uniform Deductibles in Health Insurane" (with Corina Mommaerts and Anthony LoSasso)

"Bargaining for Benefits in a Democracy" (with Elena Prager)

"Public Options and Bargaining Power" (with Wesley Yin)

"Strategic Entry and Bargaining by Commercial Insurers" (with Tong Liu, Elena Prager, and Matthew Zahn)

OTHER PUBLICATIONS

"Options to Improve Affordability in California's Individual Health Insurance Marketplace" (with Wesley Yin and Covered California)

Covered California, 2019

"Analysis of Five Health Insurance Expansion Options for New York State" (with Olveen Carrasquillo and Sherry Glied)
New York State Health Foundation, 2009.

"Health Reform in New York State: A Qualitative Analysis of Testimony Provided at Public Hearings" (with Olveen Carrasquillo and Sherry Glied)
New York State Health Foundation, 2008.

Principal Investigator, Hopkins Business of Health Initiative Pilot

RESEARCH GRANTS

2025

	Award, The Welfare Effects of Intermediation in the Employer-		
	Sponsored-Insurance Market. Award: (\$12,500)		
2025	Principal Investigator, Carey Business School General Research Award		
	Grant, The Welfare Effects of Intermediation in the Employer-		
	Sponsored-Insurance Market. Award: (\$2,500)		
2021	Principal Investigator, National Institute for Health Care Management		
	(NIHCM), Provider Market Power and Adverse Selection in Health In-		
	surance Markets: Evidence from the California Benefits Exchange. Wes-		
	ley Yin, Co-Principal Investigator. Award: (\$50,835)		
2020	Co-Principal Investigator, HCSC Affordability Cures, Selective Con-		
	tracting and Provider Market Concentration: Implications for Patient		
	Access and Well-Being. Anthony LoSasso, Co-Principal Investigator.		
	Award: (\$561,000)		
2019	Co-Principal Investigator, Covered California, Impact Study: Market-		
	place Affordability and Stability. Wesley Yin, Co-Principal Investigator.		
	Award: (\$170,000)		
2018	Principal Investigator, UIC School of Public Health Seed Fu		
	Award, The Effect of Hospital/Physician Integration on Health Care		
	Prices, Insurance Quality, and Patient Outcomes. Award (\$10,000)		
2014	Principal Investigator, Human Ecology Alumni Association Student		
	Grant, The Effect of Insurance Competition on Provider Networks		
	(\$1,000)		
2014	Co-Principal Investigator, Institute for Social Sciences Small Grant		
	Award, Insurance Competition and Network Choice. Sean Nicholson,		
	Co-Principal Investigator. Award: (\$15,000)		

Past Positions

	2013–2017 2011–2012 2012–2013 2010–2012 2007–2010	Research Assistant to Sean Nicholson, Cornell University Research Assistant to Samuel Kleiner, Cornell University Staff Economist, Council of Economic Advisers Research Assistant to Bhaven Sampat, Columbia University Research Assistant to Sherry Glied, Columbia University
Teaching	Spring 2025 - Fall 2023 2023 - 2024 2020 - 2023 2018 - 2024 Spring 2018 Spring 2012 Fall 2011	Frameworks for Analysis of Health Care Markets, Johns Hopkins University Data Analytics (MHA), University of Illinois at Chicago Empirical Methods for Health Care Research II (PhD), University of Illinois at Chicago Quantitative Methods for Health Care Managers (Executive MHA), University of Illinois at Chicago Quantitative Methods for Health Care Managers (MHA), University of Illinois at Chicago Health Economics (MPH), University of Illinois at Chicago Economics of Health Policy (TA), Cornell Introduction to Statistics (TA), Cornell
Awards and Honors	2022 2020 2007 2006–2007 2006–2007 2004–2007 2005–2007	UIC SPH Open Research Award Golden Apple Teaching Award, School of Public Health, UIC Highest Honors (Summa Cum Laude), Rutgers University Henry Rutgers Scholar, Rutgers University Omicron Delta Epsilon (Economics Honors Society) National Society of Collegiate Scholars Rutgers College Academic Excellence Award
Conferences and Presentations (Including Scheduled)	2025 2024	AHRQ, Annual Health Economics Conference (AHEC), ASHEcon, Midwest Health Economics Conference (MHEC), WashU St. Louis Olin Business School. PUC Chile, Universidad do los Andes Federal Trade Commission, Department of Justice, Department of Treasury (Office of Tax Analysis), Johns Hopkins (Carey), Federal Reserve Bank of Chicago, Chicago Health Economics Workshop, International Industrial Organization Conference, Health Economics and Policy Innovation Collaborative (HEPIC) Conference at Georgia Tech, ASHEcon,
	2022 2021 2020	APPAM, GW Health Economics Seminar University of Wisconsin, Madison (Risk & Insurance), NBER Economics of Regulation, University of Chicago (BFI Health Economics Initiative), ASHEcon Federal Trade Commission, National Tax Association Chicago Health Economics Workshop, Stanford SITE, Electronic Health
	2018	Economics Colloquium (EHEC) American Society of Health Economists Annual Conference, ENSAI Health Economics Day, University of Chicago (CHESS), University of
	2017	Illinois at Chicago (Economics) International Industrial Organization Conference, University of Chicago, University of Illinois at Chicago (Economics Department), University of Illinois at Chicago (Pharmacy School), Bureau of Economic Analysis, Congressional Budget Office, Cornerstone Research, Department of Treasury, Federal Trade Commission, University of Illinois at Chicago, University of Rochester, University of Utah
	2010 2009	AcademyHealth Annual Research Meeting (poster) AcademyHealth Annual Research Meeting (poster)

Referee Service

American Economic Review, Journal of Health Economics, Journal of Policy Analysis & Management, Journal of Public Economics, Medical Care Research and Review, RAND Journal of Economics, Review of Economics and Statistics, Review of Economic Studies, Journal of Human Resources, International Economic Review, The Economic Journal, Journal of the American Medical Association